

ADMINISTRATION

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TEXAS AUTOMOBILE INSURANCE PLAN ASSOCIATION (TAIPA)

FIFTEENTH REPORT

FOR THE PERIOD

JANUARY 1, 2008 THROUGH DECEMBER 31, 2008

AND

MINUTES OF ANNUAL MEETING

AUSTIN, TX

FEBRUARY 26, 2009

TEXAS AUTOMOBILE INSURANCE PLAN ASSOCIATION FIFTEENTH REPORT FOR THE PERIOD FROM JANUARY 1, 2008 THROUGH DECEMBER 31, 2008 ANNUAL MEMBERSHIP MEETING Austin, Texas February 26, 2009

The Fifteenth Annual Meeting of the Members of the Texas Automobile Insurance Plan Association was held at the Omni Austin Hotel Southpark, beginning at 8:30 AM, Thursday, February 26, 2009.

The meeting was called to order by Governing Committee Chair, Corise Morrison. Ms. Morrison asked the Association Manager if a quorum was present. Once confirmed, the Chair requested that the Anti-Trust Statement be read. Association Manager Cathleen Beavers read the statement.

The Association Manager was asked to report on the selection of the trade association representatives, as prescribed in Section 36.B.1. of the TAIPA Plan of Operation. The trade association representatives selected were: American Insurance Association (AIA)-Hartford Insurance, Property & Casualty Insurers Association (PCI)-Government Employees Insurance Company, and Association of Fire & Casualty Companies in Texas (AFACT)-Republic Underwriters.

In keeping with Section 36.B.3, Chair Morrison announced that five (5) companies had requested to serve in one of the at-large positions on the committee. Those companies were: AIG Centennial, Allstate Insurance Company, Farmers Insurance Group of Companies, Liberty Mutual Insurance Company, and United Services Automobile Association (USAA). A ballot vote at the meeting determined the four at-large companies.

The following companies will serve on the 2009-2010 Governing Committee:

American Insurance Association The Hartford Insurance Company James J. Flynn, Southington CT

Association of Fire and Casualty Companies in Texas Republic Underwriters Insurance Company Ron Lawson, Dallas TX

Property and Casualty Insurers Association Government Employees Insurance Company Carol Berthold, Woodbury NY

Non Affiliated Companies: State Farm Insurance Company George Cooper, Bloomington IL TAIPA Fifteenth Annual Report Page 3 of 9

At-Large Members:

Allstate Insurance Company Fred Strauss, Northbrook IL

Farmers Insurance Group of Companies Thomas J. Rolling, Austin TX

Liberty Mutual Insurance Company Peter Kelly, Irving TX

United Services Automobile Association (USAA) Corise Morrison, San Antonio TX

The Chair asked the Association Manager to give the Manager's Report. The report was read. Chair Corise Morrison then gave the Chairperson's Report.

The Chair inquired if there was any new or unfinished business to be laid before the members. There being no further business, the meeting was adjourned.

The Governing Committee convened at 9:00 AM and elected Ms. Corise Morrison as Chair, Mr. Bill Jeter as Vice-Chair, Mr. Peter Kelly as Second Vice-Chair and Mr. Fred Strauss as Secretary.

Annual Meeting Attendees:

Committee Members:

Carol Berthold, Government Employees Insurance Company (GEICO) George Cooper, State Farm Insurance Company James Flynn, Hartford Financial Group Peter Kelly, Liberty Mutual Insurance Company Ron Lawson, Republic Underwriters Insurance Company Corise Morrison, United Services Automobile Association (USAA) Thomas Rolling, Farmers Insurance Group of Companies Fred Strauss, Allstate Insurance Company

Counsel:

Richard Geiger, Thompson, Coe, Cousins & Irons

TAIPA Staff:

Cathleen Beavers, Susan Epperson, Stacy Midkiff, Nicole Peterson

Other Attendees:

Douglas Beck, AIG Centennial Vicki Connell, State Farm Jim Drawert, Republic

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Sandra Helin, SIIS
Jerry Johns, SIIS
James Langford, Southern Farm Bureau Casualty Insurance Company
Richard Liber, Travelers
John Lusardi, Lincoln General
Brenda Roth, State Farm
Peter Treutlein, AutoOne Insurance Company

The following member companies were represented by proxy:

Acuity, a Mutual Insurance Company

All American Insurance Company

Allied Property & Casualty Insurance Company

AMCO Insurance Company

American Agri-Business Insurance Company

American Alternative Insurance Corporation

American Automobile Insurance Company

American Country Insurance Company

American Equity Specialty Insurance Company

American Guarantee and Liability Insurance Company

American Hardware Mutual Insurance Company

American Insurance Company, The

American National County Mutual Insurance Company

American National General Insurance Company

American Safety Casualty Insurance Company

American Sentinel Insurance Company

American Service Insurance Company Inc.

American Standard Lloyds Insurance Company

American Zurich Insurance Company

Armed Forces Insurance Exchange

Associated Indemnity Corporation

Assurance Company of America

Athena Assurance Company

Atlantic Insurance Company

Automobile Insurance Company of Hartford CT, The

Balboa Insurance Company

Brotherhood Mutual Insurance Company

Capital City Insurance Company Inc.

Carolina Casualty Insurance Company

Central Mutual Insurance Company

Charter Oak Fire Insurance Company

Chubb Indemnity Insurance Company

Chubb Lloyd's Insurance Company of Texas

Chubb National Insurance Company

Church Mutual Insurance Company

Cincinnati Casualty Company, The

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Cincinnati Indemnity Company, The

Cincinnati Insurance Company, The

Clarendon National Insurance Company

CMI Lloyds

Colonial American Casualty and Surety Company

Colonial County Mutual Insurance Company

Commercial Alliance Insurance Company

Companion Commercial Insurance Company

Companion Property & Casualty Insurance Company

Country Casualty Insurance Company

Country Preferred Insurance Company

Crum & Forster Indemnity Company

Dairyland County Mutual Insurance Co. of Texas

Darwin National Assurance Company

Depositors Insurance Company

Discover Property & Casualty Insurance Company

Electric Insurance Company

Empire Fire & Marine Insurance Company

Employers Mutual Casualty Company

Executive Risk Indemnity Inc.

Farmington Casualty Company

Farmland Mutual Insurance Company

Federal Insurance Company

Federated Mutual Insurance Company

Federated Service Insurance Company

Fidelity & Guaranty Insurance Company

Fidelity & Guaranty Insurance Underwriters, Inc.

Fidelity and Deposit Company of Maryland

Fireman's Fund Insurance Company

Foremost County Mutual Insurance Company

Foremost Lloyds of Texas

Gerling America Insurance Company

Germania Fire & Casualty Company

Germania Insurance Company

Germania Select Insurance Company

Great Northern Insurance Company

Harbor Specialty Insurance Company

Horace Mann Insurance Company

Horace Mann Property & Casualty Insurance Company

Indiana Lumbermen's Mutual Insurance Company

Kemper Independence Insurance Company

Lone Star National Insurance Company

Lumbermen's Underwriting Alliance

Manufacturers Alliance Insurance Company

Markel American Insurance Company

Maryland Casualty Company

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Maryland Insurance Company

Massachusetts Bay Insurance Company

Max America Insurance Company

Meritplan Insurance Company

Middlesex Insurance Company

Mitsui Sumitomo Insurance Company of America

Mitsui Sumitomo Insurance USA, Inc.

National American Insurance Company

National Building Material Assurance Company

National Standard Insurance Company

Nationwide Affinity Insurance Co. of America

Nationwide Agribusiness Insurance Company

Nationwide General Insurance Company

Nationwide Insurance Company of America

Nationwide Lloyds

Nationwide Mutual Fire Insurance Company

Nationwide Mutual Insurance Company

Nationwide Property and Casualty Insurance Company

Newport E & S Insurance Company

North Pointe Insurance Company

North River Insurance Company, The

Northern Insurance Company of New York

Northland Casualty Company

Northland Insurance Company

Northwestern Pacific Indemnity Company

Oak Brook County Mutual Insurance Company

Pacific Indemnity Company

Peak Property and Casualty Insurance Corporation

Pennsylvania Lumbermen's Mutual Insurance Company

Pennsylvania Manufacturers Association Insurance Company

Pennsylvania Manufacturers Indemnity Company

Pharmacists Mutual Insurance Company

Phoenix Insurance Company, The

Preferred Professional Insurance Company

Proselect National Insurance Company, Inc.

Providence Washington Insurance Company

Rampart Insurance Company

Safety National Casualty Corporation

Safeway Insurance Company

San Francisco Reinsurance Company

Scottsdale Indemnity Company

Select Insurance Company

Sentry Insurance a Mutual Company

St. Paul Fire and Marine Insurance Company

St. Paul Guardian Insurance Company

St. Paul Medical Liability Insurance Company

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St. Paul Mercury Insurance Company

St. Paul Protective Insurance Company

Standard Fire Insurance Company, The

Stratford Insurance Company

Teachers Insurance Company

Texas Hospital Insurance Exchange

Texas Pacific Indemnity Company

Titan Indemnity Company

Toyota Motor Insurance Company

Travco Insurance Company

Travelers Casualty and Surety Company

Travelers Casualty and Surety Company of America

Travelers Casualty Company of Connecticut

Travelers Commercial Casualty Company

Travelers Commercial Insurance Company

Travelers Home and Marine Insurance Company, The

Travelers Indemnity Company of America, The

Travelers Indemnity Company of Connecticut, The

Travelers Lloyds Insurance Company, The

Travelers Lloyds of Texas Insurance Company

Travelers Personal Security Insurance Company

Travelers Property Casualty Company of America

Travelers Property Casualty Insurance Company

Trinity Universal Insurance Company

UAIC Insurance Company

United States Fidelity and Guaranty Company

United States Fire Insurance Company

United States Liability Insurance Company

Unitrin Auto and Home Insurance Company

Unitrin Preferred Insurance Company

Unitrin Safeguard Insurance Company

Universal Underwriters Insurance Company

Universal Underwriters of Texas Insurance Company

Valley Insurance Company

Victoria Fire & Casualty Company

Victoria Insurance Company

Vigilant Insurance Company

Viking County Mutual Insurance Company

Western General Automobile Insurance Company

York Insurance Company

Zurich American Insurance Company

Zurich American Insurance Company of Illinois

Association Manager's Report

As we approached 2008, our Association prepared for a potential increase in applications due to the statewide rollout of TexasSure which was mandated by the Texas Legislature. TexasSure is a database that is used by law enforcement, TxDOT, and DPS which can identify if a registered vehicle has automobile insurance coverage. Preparation included an internal project to secure our procedures were efficient and effective, cross training employees for cross functional positions, making sure we had adequate equipment and supplies, as well as purchasing four extra work spaces for a potential increase in staff. Through 2008, the TexasSure program was tested in various cities and towns, and in October of 2008 it went statewide. Although TAIPA did not receive an increase in applications during the 2008 timeframe, if we experience an increased number of applicants in the upcoming year, TAIPA is prepared and ready to insure that service to our insureds, agents, and our member companies is not impacted due to the proactive efforts of staff, for which I'd like to commend.

In 2008, TAIPA issued eight bulletins to our member carriers which included a bulletin on our rate change effective April 1, 2008, a Bulletin advising a change in our organizations liability limits from \$20/40/15 to \$25/50/25, as well as a Bulletin on Senate Bill 1263 which provided a new type of Agent's license entitled the "Personal Lines Property and Casualty" Agent's license. In 2008, TAIPA filed with TDI a major change to our application submission process to request approval to eliminate the ESP electronic phone binding procedures used by agents to secure an applicant's coverage, keeping in place the EASi application submission and binding process as well as the manual "mail in" application processes. The above changes impacted not only our Plan of Operation and Rules and Rating Manual, but TAIPA forms, TAIPA applications, TAIPA letters, as well as our staff's cross training efforts. Further, our customer service team armed themselves with the knowledge needed to handle increased inquiries from our insureds, agents, and/or our member companies impacted by these items.

TAIPA assessed member carriers for our operational expenses in 2007 in the amount of \$1,672,572, which was reduced in 2008 to \$1,600,000. As well, TAIPA performed 10% below budgeted expenses in 2008, for which I commend TAIPA staff for all their efforts in finding more efficient and more cost effective ways to administer this program while preparing and successfully implementing the changes to our organization's processes related to those items mentioned above.

I also appreciate the support provided to myself, as well as to staff, from members of the Governing Committee, TDI, our vendors, as well as friends of our association.

Cathleen Beavers, CPCU TAIPA Association Manager

TAIPA Chairperson's Annual Report

Welcome to the 2009 Texas Automobile Insurance Plan Association (TAIPA) Annual Meeting. Hello, my name is Corise Morrison. I represent USAA as an at-large member of the TAIPA Governing Committee, having served as Committee Chair for the past 12 months.

Since our last Annual Meeting in February 2008, the application volume continued to decline as it has since 1994. The total applications received in 2008, for commercial and private passenger risks were 12, 896; as compared to 16, 780 in 2007; a reduction of 3, 884 incoming applications. TexasSure, the state's financial responsibility verification program, was implemented statewide in 2008. Though TAIPA initially experienced a temporary increase in phone calls, insurance applications did not increase. Once again, this appears to indicate a healthy auto insurance voluntary market in Texas.

The TAIPA Operations Subcommittee, Financial Audit Committee, and Producer Review Panel held meetings throughout the year to address important TAIPA matters. Valuable services and assistance were provided to TAIPA by Messrs Dick Geiger, Ted Smith, Mike Miller, Jerry Johns, and the Texas Department of Insurance (TDI). I appreciate the efforts of each subcommittee, committee, and panel member, the individuals mentioned here, and TDI staff. Several key issues were referred by the Governing Committee to the Operations Subcommittee in 2008 with anticipated resolution by the Governing Committee in 2009.

Our Governing Committee experienced several membership changes in 2008. Ms. Kit Morris was welcomed as a permanent producer member of the Governing Committee and Ms. Olivia Guerra was appointed as an alternate public member to the Committee. There were several changes to the insurance company representatives as well; most notable was the retirement of long time member and previous Committee Chair, Mr. Terry Mack who was State Farm's representative for approximately eight years.

As Chair, I sincerely appreciate the efforts of every person who served on the Governing Committee in 2008. And to the current Committee members, I extend a heartfelt thank you for your continued support. To my fellow officers, Ms. Carol Berthold, Mr. Fred Strauss, and Mr. Bill Jeter, I'm especially grateful to you for your assistance throughout this past year.

Most importantly, I want to recognize the efforts of the TAIPA Manager, Ms. Cathy Beavers, and each and every member of the TAIPA Staff. Given the reduced staff size, I applaud your efforts as you continue to look for ways to better serve our customers in the Texas Auto Insurance Residual Market.

Thank you for attending today's meeting. Corise Morrison TAIPA Governing Committee Chair USAA